

# Agenda

A word from our CEO

Milestones achieved

Footprint Improvement

What's the Impact?

# Another Great Step Forward for Delivery Mates

Thank you to our customers, partners, and team for an impactful 2024. We delivered 2.9 million shipments, a 36.2% year-on-year increase, reflecting growing demand for eco-friendly solutions. Our innovative approach to Sustainable Urban Logistics continues to drive positive environmental change.

A 45% reduction in average delivery travel distance underscores the success of our Micro Hub and Hyper-Local delivery strategy, a key achievement in 2024. The trust of our expanding customer base and partners motivates us to keep improving.

Looking ahead, Delivery Mates remains dedicated to innovation and excellence. By advancing technology and optimising processes, we aim to redefine sustainable logistics again in 2025. Grateful for the trust of our customers and partners, and proud of our team's dedication, we're excited for another year of progress and impact!



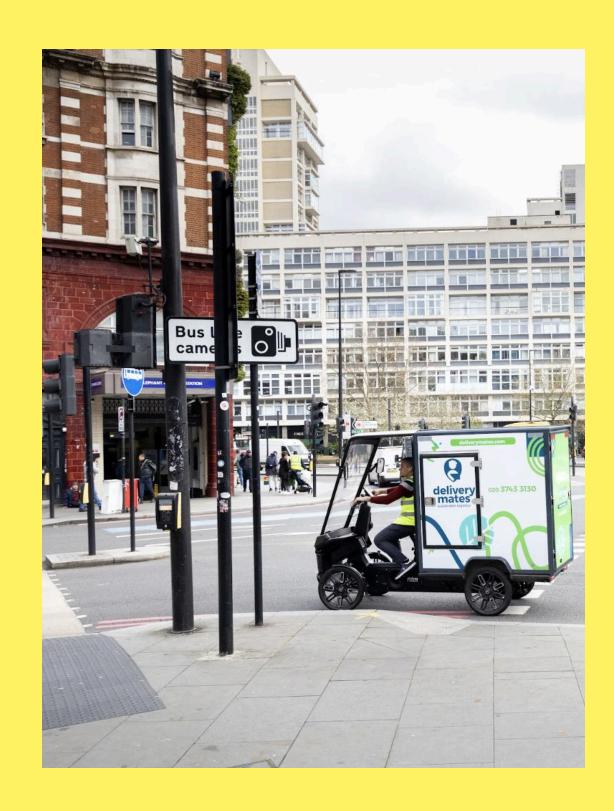
### Milestones Achieved







Nothing is possible without the continued trust of our **increasing** and diverse customer base.



#### **EFFICIENCY**

On-the-road efficiency continues to improve, with the average travel distance decreasing by an impressive **45% year-on-year.** 

#### **GROWTH**

Successfully delivered 2.9 million shipments a **36.2% year-on-year** increase.

## We decreased our footprint

#### Scaling Sustainability

In 2024, we have scaled our use of electric cargo bikes to achieve 8 times the CO2 savings compared to 2023.

#### Clearing the air

NOX and PM 2.5 reduction will significantly improve air quality in urban areas, directly benefiting public health.

#### Healthier cities

While our delivery operations are expanding, our shift to electric cargo bikes ensures that our environmental footprint decreases proportionally.

**CO2 EMISSIONS REDUCTION** 

6 Careater

**NOX REDUCTION** 



PM 2.5 REDUCTION



### What's the impact?

The table below shows the most common and harmful greenhouse emissions, and how we compare against traditional carriers.

VEHICLE TYPE	CO2 (KG)	NOX (gm)	PM2.5 (gm)	COST TO NHS
PETROL VEHICLE	557,732	1,181,920	60,246	£84,440.68
BICYCLE	297	0 gm	0 gm	£0
CARGO BIKE	32,570.33	0 gm	0 gm	£0
ELECTRIC	2,062	0 gm	566	£290
ELECTRIC SCOOTER	2,062	0 gm	0 gm	£0
ELECTRIC VAN	13,168	0 gm	42,749	£15,674

507,541 kg

**CO2** EMISSIONS REDUCED

1,181,920 gr

**NOX** EMISSIONS REDUCED

16,932 gr

PM 2.5 EMISSIONS REDUCED

£68,47.81

**NHS COST SAVED** 

507,541 kg of CO2 is equivalent to the emissions produced by driving a petrol car 1.3 million miles —that's more than 50 trips around the Earth!

By switching to electric cargo bikes, we've taken the equivalent of 112 petrol-powered cars off the road for an entire year. This reduction is a significant step toward cleaner air and a healthier climate.



1,181,920 grams of NOx emissions, we've prevented the same amount of pollution as removing 60 diesel buses from the road for a year.

This means fewer cases of asthma and other respiratory conditions, especially in urban areas where air quality is often the poorest.



By reducing 16,932 grams of PM2.5, we've eliminated the equivalent of 6.5 million cigarettes' worth of particulate pollution.

PM2.5 refers to tiny particles in the air that can penetrate deep into our lungs and even enter our bloodstream. This reduction means cleaner air for everyone, especially vulnerable groups like children and the elderly.



By reducing emissions, we've helped save the NHS an estimated £68,475.81. To put this into perspective, this amount could fund 1,370 GP appointments or 2,280 prescriptions for asthma medication.



Disclaimer: The comparisons and calculations in this report are based on widely accepted conversion factors and publicly available data. Sources include the <u>UK Department for Transport</u>, <u>European Environment Agency</u>, <u>World Health Organization</u>, <u>EPA Greenhouse Gas Equivalencies Calculator</u>, <u>NHS England</u>, and <u>NHS Business Services Authority</u>. Specific calculations are estimates and intended for illustrative purposes only.

### Ready to make a positive impact?

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